2022 Macadamia NIS Offer

Macadamias Australia's offer for 2022 is a guaranteed price of:

\$4.00 / Kg at 33% SKR (10% MC)

| OFFER | DETAILS |
|------------------------|---|
| Flexible Payment Terms | 5 Equal Monthly Payments from July through to November for deliveries up to June. Deliveries after June will be paid in equal monthly payments from delivery date to November OR |
| | Early Payment Option of \$3.90/kg |
| | 100% paid in 30 days from delivery |
| Quality Bonus | For low reject levels of up to \$0.30/kg at 0% RKR Refer to Quality Bonus Table below |
| Dehusking & Sorting | \$0.15c/kg (excl GST) on Delivered Weight of NIH |
| Freight Subsidy | Paid if delivered by Supplier based on radius Refer to Freight Subsidy Table below |
| Price Table | Refer to NIS Price Table below |

Subject to 2022 Macadamia NIS Agreement and 2022 Macadamia NIS Terms and Conditions

NIS Premium Price Table

| NIS FIGHTUM FILE Table | | | |
|------------------------|--------------------|-----------|--|
| % PKR | \$/kg NIS @ 10% | Increment | |
| 20.0% | \$2.424 | \$0.121 | |
| 21.0% | \$2.545 | \$0.121 | |
| 22.0% | \$2.667 | \$0.121 | |
| 23.0% | \$2.788 | \$0.121 | |
| 24.0% | \$2.909 | \$0.121 | |
| 25.0% | \$3.030 | \$0.121 | |
| 26.0% | \$3.152 | \$0.121 | |
| 27.0% | \$3.273 | \$0.121 | |
| 28.0% | \$3.394 | \$0.121 | |
| 29.0% | \$3.515 | \$0.121 | |
| 30.0% | \$3.636 | \$0.121 | |
| 31.0% | \$3.758 | \$0.121 | |
| 32.0% | \$3.879 | \$0.121 | |
| 33.0% | \$4.000 | | |
| 34.0% | \$4.121 | \$0.121 | |
| 35.0% | \$4.242 | \$0.121 | |
| 36.0% | \$4.364 | \$0.121 | |
| 37.0% | \$4.485 | \$0.121 | |
| 38.0% | \$4.606 | \$0.121 | |
| 39.0% | \$4.727 | \$0.121 | |
| 40.0% | \$4.848 | \$0.121 | |
| 41.0% | \$4.970 | \$0.121 | |
| 42.0% | \$5.091 | \$0.121 | |
| 43.0% | \$5.212 | \$0.121 | |
| 44.0% | \$5.333 | \$0.121 | |
| 45.0% | \$5.455 | \$0.121 | |
| 46.0% | \$5.576 | \$0.121 | |
| 47.0% | \$5.697 | \$0.121 | |
| 48.0% | \$5.818 | \$0.121 | |
| 49.0% | \$5.939 | \$0.121 | |
| 50.0% | \$6.061 | \$0.121 | |
| | | | |

NIS Commercial Price Table

| % CKR | \$/kg NIS @ 10% | Increment |
|-------|--------------------|-----------|
| 1.0% | \$0.121 | \$0.121 |
| 2.0% | \$0.242 | \$0.121 |
| 3.0% | \$0.333 | \$0.091 |
| 4.0% | \$0.424 | \$0.091 |
| 5.0% | \$0.515 | \$0.091 |
| 6.0% | \$0.606 | \$0.091 |
| 7.0% | \$0.697 | \$0.091 |
| 8.0% | \$0.788 | \$0.091 |
| 9.0% | \$0.879 | \$0.091 |
| 10.0% | \$0.970 | \$0.091 |
| 11.0% | \$1.061 | \$0.091 |
| 12.0% | \$1.152 | \$0.091 |

Quality Bonus Table

| Reject % | Bonus (\$ / Kilogram) | Increment |
|----------|-----------------------|-----------|
| 0.0% | \$0.300 | |
| 0.1% | \$0.280 | \$0.020 |
| 0.2% | \$0.260 | \$0.020 |
| 0.3% | \$0.240 | \$0.020 |
| 0.4% | \$0.220 | \$0.020 |
| 0.5% | \$0.200 | \$0.020 |
| 0.6% | \$0.180 | \$0.020 |
| 0.7% | \$0.160 | \$0.020 |
| 0.8% | \$0.140 | \$0.020 |
| 0.9% | \$0.120 | \$0.020 |
| 1.0% | \$0.100 | \$0.020 |
| 1.1% | \$0.080 | \$0.020 |
| 1.2% | \$0.060 | \$0.020 |
| 1.3% | \$0.040 | \$0.020 |
| 1.4% | \$0.020 | \$0.020 |
| 1.5% | \$0.000 | \$0.020 |
| 1.6% | \$0.000 | \$0.000 |
| 1.7% | \$0.000 | \$0.000 |
| 1.8% | \$0.000 | \$0.000 |
| 1.9% | \$0.000 | \$0.000 |
| 2.0% | \$0.000 | \$0.000 |
| 3.0% | \$0.000 | \$0.000 |
| 4.0% | -\$0.050 | -\$0.050 |
| 5.0% | -\$0.100 | -\$0.050 |

NIS Volume Table

| NIS Delivered | Bonus (\$ / Kilogram) |
|---|--------------------------|
| >300 tons | \$0.100 |
| Only applies if Reject % is less than 1.5% of Delivered NIS | |

Accreditation Bonus Table

| Type of Accreditation | Bonus (\$ / Kilogram) |
|-----------------------|--------------------------|
| Freshcare or | \$0.030 |
| HACCP | \$0.030 |

Freight Subsidy Table

| Distance from Supplier to Delivery Address | Subsidy (\$ / Kilogram) |
|---|----------------------------|
| Up to 50 km | \$0.030 |
| 51 to 100 km | \$0.040 |
| More than 100 km | \$0.060 |

If MA provides anciliary services, no service fee and no freight subsidy will apply